HUBBARD COMMUNICATIONS OFFICE Saint Hill Manor, East Grinstead, Sussex

HCO POLICY LETTER OF 4 NOVEMBER 1969 CORRECTED AND REISSUED 10 OCTOBER 1985

(Reissued to correct inaccuracies in the rendering of the drawings in earlier releases of this issue.)

(Corrections not in a different type style)

DEV-T GRAPHED

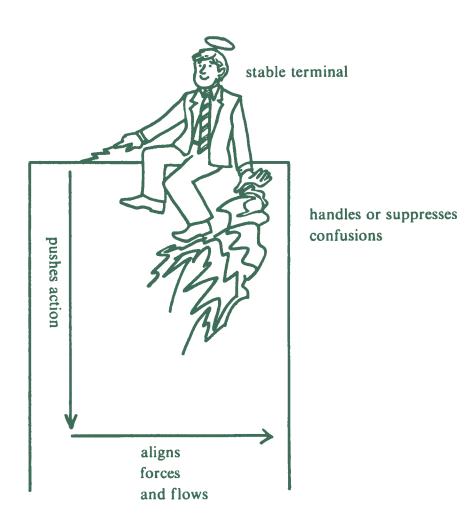
Confusion and the stable datum is graphed on every org board.

The stable terminals are at the top of every section, department, division or portion of the org, as seen on the org board.

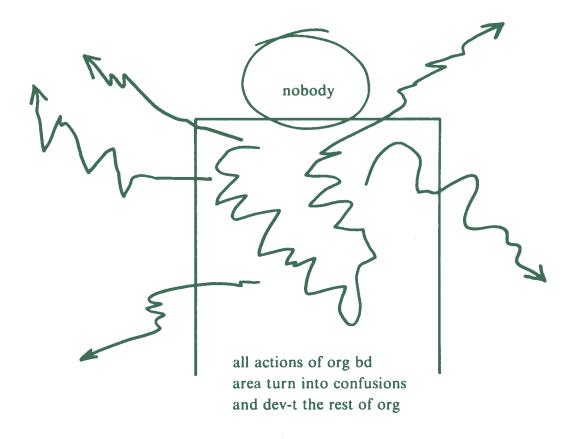
If you consider each area small or large as a BOX CONTAINING PUSHED ACTIONS AND RESTRAINED CONFUSIONS and its in-charge or executive the stable terminal that makes this happen, you will really grasp what dev-t is. Dev-t occurs when the stable terminal of a box on the org board is not stable but is itself a confusion.

There are five major conditions on an org board, one right and four wrong.

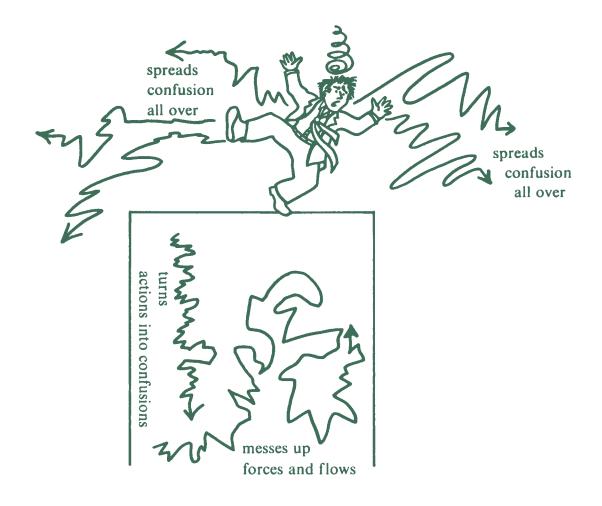
1. CORRECT:

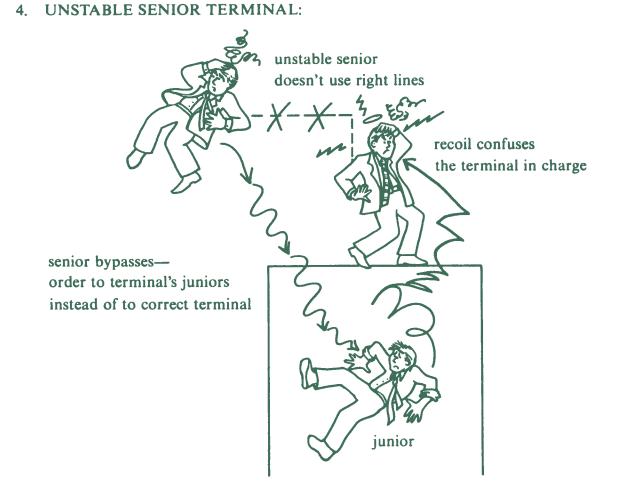


Remimeo Dev-t Series

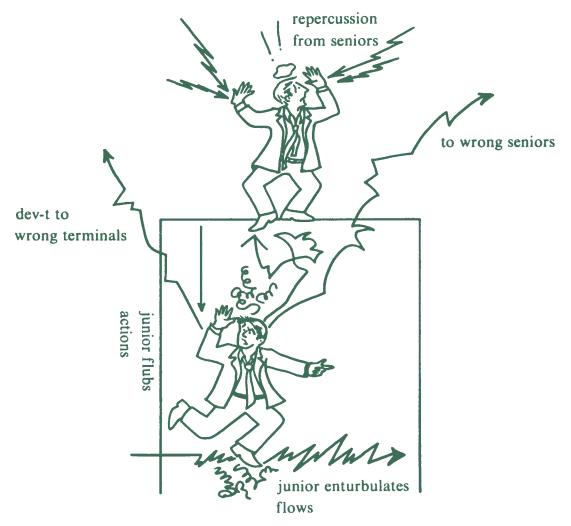


3. UNSTABLE TERMINAL:





5. UNSTABLE JUNIOR TERMINAL:



The actions that should be pushed in any box on the org board are labeled on the org board as belonging to that box. The confusions that are supposed to be handled in that box are easily deduced.

A stable terminal pushes the actions that belong to his area on the org board and handles or suppresses the confusions of that area or aligns them with the correct flows.

Many people do not relate an org board to reality or understand that it itself is a pattern which handles flows and actions and dispenses with confusions. However its stable points must be stable and held as stable terminals or the org board gets into confusions and develops dev-t.

All dev-t is a result of the above violations of staff members being stable terminals.

If you study this and really understand it, you will have made a big breakthrough in grasping the science of organization.

> L. RON HUBBARD Founder

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